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# ***NEWS RELEASE***

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## **ENCELIUM TECHNOLOGIES APPOINTS PREMIER INC. AS ITS EXCLUSIVE GROUP PURCHASING PARTNER FOR THE HEALTHCARE INDUSTRY *Three-Year Contract Takes Effect on Feb. 1, 2010***

TEANECK, N.J./CHARLOTTE, N.C., Dec. 30, 2009 – [Encelium Technologies](#) of Teaneck, N.J., a leading international manufacturer and supplier of addressable lighting controls for commercial buildings, was awarded a contract with Charlotte, N.C.-based Premier Purchasing Partners, the group purchasing unit of [Premier, Inc.](#) The three-year agreement for energy efficiency services takes effect on February 1, 2010.

Encelium manufactures the Energy Control System™ (ECS), the most advanced lighting control solution for commercial buildings on the market. Since the company's founding in 2001, ECS has been installed in more than 20 million square feet of commercial space across North America and Europe. The company has experienced tremendous growth during the last two years, posting a 200% annual increase.

"We are excited about the energy management solutions we are able to deliver to the healthcare industry through our relationship with Premier," said Lisa Scholl, director of healthcare sales for Encelium. "Through our joint efforts, we can provide the Premier member facilities with turnkey solutions that will reduce their expenses attributed to lighting by 50-75% with an average two to five year payback period before any utility or government incentives."

### Encelium's Innovative System

ECS utilizes six distinct energy management strategies. Those include daylight harvesting, which adjusts interior light levels according to available daylight; occupancy controls to turn lights on and off automatically; smart-time scheduling to adjust light where occupancy sensors are not appropriate; task tuning to set default light levels to suit a particular workspace; personal software-based controls for individual occupants to adjust their workspace lighting by need or preference; and variable load shedding, which limits power demand peaks to reduce overall utility costs. The system contributes up to 18 points toward LEED certification and in as many as 4 of 6 LEED categories.

Encelium's wide range of commercial projects includes hospitals such as the R. Fraser Elliot Building at Toronto General Hospital in Toronto, Canada. Through its ECS

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installation in the R. Fraser Elliot Building, Toronto General Hospital achieved an annual energy cost savings of nearly \$47,000 and a significant reduction of CO2 emissions. In addition, the building has reduced its lighting energy consumption by 74 percent and cut its lighting energy demand by 37 percent.

"Premier is committed to providing our members with solutions that improve efficiencies and reduce costs," said Mike Alkire, president of Premier Purchasing Partners.

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### [About Encelium Technologies](#)

#### **About Premier Inc., 2006 Malcolm Baldrige National Quality Award recipient**

The [Premier healthcare alliance](#) is more than 2,200 U.S. hospitals and 63,000-plus other healthcare sites working together to improve healthcare quality and affordability. Owned by not-for-profit hospitals, Premier maintains the nation's most comprehensive repository of clinical, financial and outcomes information and operates a leading healthcare purchasing network. A world leader in helping deliver measurable improvements in care, Premier works with the Centers for Medicare & Medicaid Services and the United Kingdom's National Health Service North West to improve hospital performance. Headquartered in Charlotte, N.C., Premier also has offices in San Diego, Philadelphia and Washington. Follow Premier on [Twitter](#).